

Minutes
Georgia Grant Professionals Association
Chapter Meeting
May 23, 2017

In Attendance: Carla Middlebrook, Natalie Updike, Caitlin Costello, Ryan Braid, Brielle Shinall, Cynthia McGuinness, Toni Dixon, Denise Mewbourne, Simone Escho, Pat Sheppard, Skye Thompson, Kerri Gober, Deb Cook, Samantha Bishop, Meghann Adams, Pat Deboise, DeaRonda Harrison, Samantha Weinbey, Linda Maddox, Kathy Brunot, Jill Malool, Janice Jacoby, Veronica Kulon, Shavonn Richardson, Susan Long, Jane Arney, Cynthia Kamasa-Quashie, Shelly Wales, Tracy Knustsen, Marcia Oglesby, and David Broussard

Welcome and Introductions

Guest Speaker:

- Dr. Linda Kay McNay, Our Fundraising Search, introduced by Pat Deboise.
- Heros of the Development Profession was the name of the presentation given by Dr. McNay. \$373 billion was given in contributions in 2015, of that 32% were religious, 15% education, and 12% human services. 71% of those contributions came from individuals, while 16% came from foundations, 9% bequests (which are the fastest growing type of contribution), and 5% from corporations. Dr. McNay discussed the types of gifts, which are annual, capital, endowment and planned. She also discussed the qualities of a good grant writer/fundraiser and these are just a few of them; believe in mission, think outside the box, connect the dots, have 3 institutional relationships, research and do homework, prioritize, and be dependable.

Chapter Business:

- President's Report Meghann Adams
 - New Board- Meghann introduced the 2017/18 GGPA board members.
 - Meghann Adams-President
 - Patricia Deboise-Vice President
 - Samantha Bishop-Co-Secretary
 - Deborah Cook-Co-Secretary
 - Kerri Gober-Treasurer
 - GGPA Chapter by-laws- updates will be out by mid-summer
- Committees- Meghann asked that people consider signing up for a committee and she passed around a sign in sheet. The committees are as follows:
 - Program
 - Membership
 - Communications

- Every Chapter Challenge
 - SRGC
 - Board Nominations
- Chapter Communications-the GGPA newsletter will now be released monthly, instead of quarterly. Meghann asked people to consider signing up for the monthly member spotlight and passed around a signup sheet. Twitter, LinkedIn and Facebook are the three social media tools used by GGPA to get information out.
 - Scholarships-Meghann discussed a number of scholarships to be on the lookout for.
 - GPA - Scholarship to pay for registration and lodging for the annual conference that will be held Nov. 8-12. That scholarship is open from May 1 - June 20.
 - GPA - Membership scholarships, open from Aug 15 - Sept 30.
 - GPC - Scholarship to cover the cost of the exam fee. That scholarship is open from May 16 - June 26. All other costs are taken on by the individual.
 - GPF - Regional Scholarships
- Treasurer's Report Kerri Gober
 - \$14,712.88
 - Other Business Group
 - Remember to register for the Southern Regional Grants Conference if you have not already done so. The conference is at the Morrow Center on June 15 and 16, in Morrow, GA. 50 people have already registered and the block of rooms from the Drury Hotel are all booked.
 - Please consider volunteering to assist with the SRGC; assistance is needed with the silent auction, breakout sessions, roundtable, etc. Pat Shepard will be sending out a registration form via Sign-up Genius.