Southern Regional Grant Conference 2022

Conference Agenda

Thursday, April 21, 2022

| TIME | ACTIVITY | LOCATION |
|----------------------|---|------------------------------|
| 9:30am am to 10:00 | Registration, Check-In, and Coffee | |
| am | | |
| 10:00 am to 10:10 am | Opening Ceremonies & Welcome: | Rendezvous Ballroom |
| | Amanda Day & Doris Shivers, SRGC Co-Chairs | 1&2 |
| 10:10 am to 11:30 am | OPENING KEYNOTE The Surprising Gift of Doubt | Rendezvous Ballroom 1 & 2 |
| | Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group | |
| 11:30 am to 12:30 pm | LUNCH | Rendezvous Ballroom |
| 12:30 pm to 1:30 pm | BREAKOUT SESSIONS | |
| | Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC, TITLE, Hays de Muga Consulting Let's Get Ethical! | Rendezvous Ballroom 1 |
| | Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants | Rendezvous Ballroom 2 |
| | Warkshan 2002 | Escapade Gallery |
| | Workshop 2003: Rosi Stewart Urbine, GPC, CFRE, Grants Manager, Saint Thomas Health Statements, Stats, and Stories - How to Craft a Needs Assessment and Move a Funder's Heart | |
| 1:30 pm to 1:45 pm | Break | |
| 1:45 pm to 2:45 pm | BREAKOUT SESSIONS Workshop 2004: Gail Widner, Ph.D., Grant Coordinator, SC Department of Corrections <i>Grammar Refresher</i> | Rendezvous Ballroom 1 |
| | Workshop 2005: Brandi Rae Hicks, Founder and Professor, SERVE University 10 Things You Need to Start Your Grant Consulting Business | Rendezvous Ballroom 2 |
| 2:45 pm to 3:15 pm | Workshop 2006: Deborah A. Cook, Ph.D., Grant Consultant, The Grant Science Lab The Scientific Method: Another Logic Model for the Grants Profession Afternoon Snack Break | Escapade Gallery |
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| 3:15 pm to 3:45 pm | THEMED ROUNDTABLE DISCUSSIONS | |
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| | Workshop 2007: Ask Me Anything – Let's Problem Solve Together | |
| | Facilitator: Doris Shivers, CGS, CGW, Grant Specialist, Charlotte- | Rendezvous |
| | Mecklenburg Schools | Ballroom 1 |
| | | |
| | Workshop 2008: Leadership – Getting Your Seat at the Table | Rendezvous |
| | Facilitator: Amanda Day, GPC, National Consultant and Trainer, dba | Ballroom 2 |
| | Amanda Day | |
| | Westster 2000 Ded to see | Escapade Gallery |
| | Workshop 2009: Book Lovers | |
| | Facilitator: Lisa R. Finley, GPC, District Grant Writer, Greenville County Schools | |
| 3:45 pm to 4:00 pm | Break | |
| | BREAKOUT SESSIONS | |
| 4:00 pm to 5:00 pm | BREAROUT SESSIONS | |
| | Workshop 2010: | Rendezvous |
| | Jessica Hildebrand, Director of Foundation Relations, Family & | Ballroom 1 |
| | Children's Place | |
| | Legendary Foundation Relations: Taming Monkeys, Bagging | |
| | Elephants, and Finding Unicorns | |
| | Westsher 2011 | |
| | Workshop 2011: | Rendezvous |
| | Stacy Fitzsimmons, TITLE, ORG | Ballroom 2 |
| | Other Duties as Assigned: Program Design for Grant Professionals | |
| | Workshop 2012: | Feenada Callany |
| | Janifer Wheeler, The Joyful BadAss Whisperer, Wheelhouse | Escapade Gallery |
| | Lifestyle Solutions | |
| | Take This Job and LOVE It! 5 Steps for Finding Your JOY Factor | |
| 5:00 pm | END OF CONFERENCE WORKSHOP CONTENT | |
| 5:15 pm | Social Outing | |
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Friday, April 22, 2022

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| TIME | ACTIVITY | LOCATION |
| 8:00 am to 8:30 am | Registration, Check-In, and Coffee | |
| 8:30 am to 9:30 am | BREAKOUT SESSIONS | |
| | Workshop 2013: | Rendezvous |
| | Patricia Duboise, GPC, Director (Grants), Mercy Care Foundation Bethany Planton, GPC, Founder and CEO, bmpconsulting Johna Rodgers, GPC, Grant Consultant and National Trainer, Johna Rodgers Consulting, LLC You are BIGGER than Burnout: Strategies for Winning the Silent Battle | Ballroom 1 |
| | Workshop 2014: | Rendezvous |
| | Federal Grants TBD | Ballroom 2 |
| | Workshop 2015: Debbie Divirgilio, President, DiVirgilio & Associates <i>Building a Sustainable Consulting Business</i> | Escapade Gallery |

| 9:30 am to 9:45 am | Break | |
|----------------------|---|--------------------------|
| 9:45 am to 10:45 am | BREAKOUT SESSIONS | |
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| | Workshop 2016: | Desta |
| | Kerri Borys, GPC, Corporate Grants Manager, Novant Health Foundation | Rendezvous Ballroom 1 |
| | Foundation and Corporation Grants Management 101 | Dailloon I |
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| | Workshop 2017: | |
| | Betty Barnard, Owner/Principal, Resurgens Impact Consulting | Rendezvous |
| | Laura Hennighausen, Director of Foundation Relations, Purpose Possible | Ballroom 2 |
| | Robert Lewis Jr., Atlanta Site Director, Juma Ventures | |
| | (In)Equity in the Grants Profession | |
| | Workshop 2018: | Escapade Gallery |
| | Meghann Adams, GPC, Grants Manager, Zoo Atlanta | |
| | Demystifying the GPC: An Overview on Becoming Credentialed and | |
| | Maintaining the Credential | |
| 10:45 am to 11:00 am | Break | |
| 11:00 am to 12:00 pm | BREAKOUT SESSIONS | |
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| | Workshop 2019: | Rendezvous |
| | Sudie Alexander, Grants Development Manager, Charleston County Sheriff's Office | Ballroom 1 |
| | Tips for a Better Budget for Grant Rock Stars | |
| | | |
| | Workshop 2020: | Rendezvous |
| | Dr. Ericka Harney, CFRE, GPC, CAE, CVA, Consultant and Coach, ErickaHarney.com | Ballroom 2 |
| | A MUST Do: Be a Grant Reviewer! | |
| | | Faces de Oallema |
| | Workshop 2021: | Escapade Gallery |
| | Jane Arney, Director of Foundation and Corporate Relations, Atlanta Mission | |
| | James Barrell, Manager of Partner Solutions, Atlanta Mission | |
| | All the Right Moves: Create a Successful Grants Plan by Optimizing | |
| 12:00 pm to 1:00 pm | Your CRM Using Moves Management | |
| | Lunch | |
| 1:00 pm to 1:30 pm | THEMED ROUNDTABLE DISCUSSIONS | Dendemunut |
| | Workshop 2022: Incorporating Tech in Your Grant Work Flow | Rendezvous Ballroom 1 |
| | Facilitator: Dana Schuler Drummond, MA, CFRE, GPC, CEO and | |
| | Founder, Sharpshooter Communications/Grant Holster | |
| | | Rendezvous |
| | Workshop 2023: Managing Expectations in Your Office | Ballroom 2 |
| | Facilitator: Pat Duboise, GPC, Director, Grants, Mercy Care Foundation | |
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| | Workshop 2024: Getting Involved with GPA | Escapade Gallery |
| | Facilitator: TBD | |
| 1:30 pm to 1:45 pm | Break | |

| 1:45 pm to 2:45 pm | BREAKOUT SESSIONS | |
|--------------------|---|------------------------------|
| | Workshop 2025: Johna Rodgers, GPC, Principal Consultant and National Trainer, Johna Rodgers Consulting, LLC Getting Unstuck: How to Write (a grant) When You're Stuck | Rendezvous Ballroom 1 |
| | Workshop 2026: David Broussard, GPC, Group Vice-President, Grant Services, DickersonBakker Prospect Research and Engaging Private Foundations | Rendezvous Ballroom 2 |
| | Workshop 2027: Mark Goldstein, CFRE, President/CEO, Communication Mark Beyond Deadline-driven Grant Writing: A Simple Map from Idea to Sustainability | Escapade Gallery |
| 2:45 pm to 3:15 pm | Afternoon Snack Break | |
| 3:15 pm to 4:15 pm | CLOSING SESSION Public-Private Partnership Panel | Rendezvous Ballroom 1 & 2 |
| | Facilitator: Tamela Spann, Vice President of Strategic Initiatives, Hollingsworth Funds Panel Members: Whitney Hanna, Coordinator of Community Collaboration & Institutional Advancement, Greenville County Schools Tammie Hoy Hawkins, CEO, Community Works Carolina | |
| 4:45 pm to 4:20 pm | James Keel, General Manager, Greenlink | Dandamyoya Dallas sus |
| 4:15 pm to 4:30 pm | Closing Ceremonies & Silent Auction Winners | Rendezvous Ballroom 1 & 2 |