## Southern Regional Grant Conference 2020

## **Conference Agenda**

## Thursday, April 23, 2020

TIME	ACTIVITY	LOCATION
7:00 am to 10:00 am	Registration & Check-In	
7:30 am to 9:30 am	Pre-Conference Workshop Accessing Census Bureau Data for Grant Proposals: New Data Platform and Tools Andrew W. Hait, Economist, U.S. Census Bureau Tyson Weister, Program Analyst, U.S. Census Bureau	Escapade Gallery
10:00 am to 10:10 am	Opening Ceremonies & Welcome: Amanda Day, SRGC Chair	Rendezvous Ballroom 1 & 2
10:10 am to 11:30 am	OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group	Rendezvous Ballroom 1 & 2
11:30 am to 12:30 pm	LUNCH	Rendezvous Ballroom 1 & 2
12:30 pm to 1:45 pm	BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas	Rendezvous Ballroom 1
	Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants	Rendezvous Ballroom 2
	Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership	Escapade Gallery
1:45 pm to 2:00 pm	Break	

2:00 pm to 3:15 pm	BREAKOUT SESSIONS	
	Workshop 2004: Gail Widner, Ph.D., GPC, Grant Coordinator, SC Department of Corrections <i>Grammar Refresher</i>	Rendezvous Ballroom 1
	<b>Workshop 2005:</b> Brandi Rae Hicks, Founder and Professor, SERVE University <i>10 Things You Need to Start Your Grant Consulting Business</i>	Rendezvous Ballroom 2
	Workshop 2006: Barbara Vega, Director of Grants/Grants Administration, Cross Catholic Outreach Skill Building on Logic Models and Evaluation	Escapade Gallery
3:15 pm to 3:45 pm	Afternoon Snack Break	
3:45 pm to 5:00 pm	BREAKOUT SESSIONS Workshop 2007: Jessica Hildebrand, Director of Foundation Relations, Family & Children's Place Legendary Foundation Relations: Taming Monkeys, Bagging Elephants, and Finding Unicorns Workshop 2008:	Rendezvous Ballroom 1
	<ul> <li>Workshop 2009.</li> <li>Donna Wilkens, Managing Senior Associate, Metis Associates Marilyn Zlotnik, Vice President for Strategy, Metis Associates How to Get a Perfect Score on Your Government Grant Evaluation Section</li> <li>Workshop 2009:</li> <li>Meghann Adams, GPC, Grants Manager, Zoo Atlanta Demystifying the GPC: An Overview on Becoming Credentialed and Maintaining the Credential</li> </ul>	Rendezvous Ballroom 2 Escapade Gallery
5:00 pm	END OF CONFERENCE WORKSHOP CONTENT	
5:15 pm	Social Outing	
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TIME	ACTIVITY	LOCATION
8:00 am to 8:30 am	Registration & Check-In	
8:00 am to 8:30 am	Coffee	
8:30 am to 9:15 am	THEMED ROUNDTABLE DISCUSSIONS	
	Workshop 2010: Consulting Best Practices	Rendezvous
	Facilitator: Susan Brittain, M.A. Ed, President & CEO, Susan Brittain Consulting	Ballroom 1
		Rendezvous
	<b>Workshop 2011:</b> Varying Approaches to Foundation Proposals Facilitator: Kim Theva, Director of Grants, AIM	Ballroom 2
		Escapade Gallery
	Workshop 2012: Book Lovers	
	Facilitator: Lisa R. Finley, District Grant Writer, Greenville County Schools	
9:15 am to 9:30 am	Break	

9:30 am to 10:45 am	BREAKOUT SESSIONS	
	Workshop 2013: Rosi Stewart Urbine, GPC, CFRE, Grants Manager, Saint Thomas Health Statements, Stats, and Stories - How to Craft a Needs Assessment and Move a Funder's Heart	Rendezvous Ballroom 1
	Workshop 2014: Steve M. Harrington, GPC, President, Harrington and Associates	Rendezvous Ballroom 2
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10:45 am to 11:00 am       Break       Image: Second Secon		Federal Grants: Are you Ready? Workshop 2015: Shavonn Richardson, Founder and Principal Grant Writer, Think and Ink Grant Consulting 50 Shades of Gray (Areas) - Creating Clear and Drama Free Contracts	Escapade Gallery
Workshop 2016: Sudie Alexander, Grants Development Manager, Charleston County Sheriff's Office Tips for a Better Budget for Grant Rock StarsRendezvous Ballroom 1Workshop 2017: Ericka Harney, CFRE, GPC, CAE, CVA, Consultant and Coach, ErickaHarney.com A MUST Do: Be a Grant Reviewer!Rendezvous Ballroom 2Workshop 2018: Janes Barrell, Manager of Partner Solutions, Atlanta Mission James Barrell, Manager of Partner Solutions, Atlanta Mission All the Right Moves: Create a successful grants plan by optimizing your CRM using Moves ManagementRendezvous Ballroom 1	10:45 am to 11:00 am	Break	
Ericka Harney, CFRE, GPC, CAE, CVA, Consultant and Coach, ErickaHarney.com       Rendezvous Ballroom 2         A MUST Do: Be a Grant Reviewer!       Ballroom 2         Workshop 2018:       Secapade Gallery         Jane Arney, Director of Foundation and Corporate Relations, Atlanta Mission       Escapade Gallery         James Barrell, Manager of Partner Solutions, Atlanta Mission All the Right Moves: Create a successful grants plan by optimizing your CRM using Moves Management       Here Science	11:00 am to 12:15 pm	Workshop 2016: Sudie Alexander, Grants Development Manager, Charleston County Sheriff's Office <i>Tips for a Better Budget for Grant Rock Stars</i>	
Jane Arney, Director of Foundation and Corporate Relations, Atlanta Mission James Barrell, Manager of Partner Solutions, Atlanta Mission All the Right Moves: Create a successful grants plan by optimizing your CRM using Moves Management		Ericka Harney, CFRE, GPC, CAE, CVA, Consultant and Coach, ErickaHarney.com	
		Jane Arney, Director of Foundation and Corporate Relations, Atlanta Mission James Barrell, Manager of Partner Solutions, Atlanta Mission All the Right Moves: Create a successful grants plan by optimizing	Escapade Gallery
	12:15 pm to 1:00 pm	Lunch	

1:00 pm to 2:15 pm	BREAKOUT SESSIONS	
	Workshop 2019: Johna Rodgers, GPC, Principal Consultant and National Trainer, Johna Rodgers Consulting, LLC Getting Unstuck: How to write (a grant) when you're stuck	Rendezvous Ballroom 1
	Workshop 2020: David Broussard, GPC, Group Vice-President, Grant Services, DickersonBakker Prospect Research and Engaging Private Foundations	Rendezvous Ballroom 2
	Workshop 2021: Janifer Wheeler, The Joyful BadAss Whisperer, Wheelhouse Lifestyle Solutions Take This Job and LOVE It! 5 Steps for Finding Your JOY Factor	Escapade Gallery
2:15 pm to 2:45 pm	Snack Break	
2:45 pm to 3:15 pm	<ul> <li>THEMED ROUNDTABLE DISCUSSIONS</li> <li>Workshop 2022: Incorporating Tech in Your Grant Work Flow Facilitator: Danny Blitch, MPA, GPC, Grants Manager, City of Roswell, Georgia</li> <li>Workshop 2023: Managing Expectations in Your Office Facilitator: Pat Duboise, GPC, Director, Grants, Mercy Care Foundation</li> <li>Workshop 2024: Interesting Info Learned at the 2019 GPA Annual Conference Facilitator: Deb Cook, Founder and Chief Consultant, The Grant</li> </ul>	Rendezvous Ballroom 1 Rendezvous Ballroom 2 Escapade Gallery
	Science Lab	
3:15 pm to 3 <mark>:3</mark> 0 pm	Break	
3:30 pm to 4:45 pm	CLOSING SESSION Public-Private Partnership Panel Facilitator: Katy Pugh Smith, Executive Director, Piedmont Health Foundation Panel Members: Whitney Hanna, Coordinator of Community Collaboration & Institutional Advancement, Greenville County Schools Tammie Hoy Hawkins, President, Together Consulting	Rendezvous Ballroom 1 & 2
	James Keel, Public Transportation Director, Greenlink Tamela Spann, Vice President, Strategic Initiatives	
4:45 pm to 5:00 pm	Closing Ceremonies & Door Prize Winners	Rendezvous Ballroom 1 & 2