Southern Regional Grant Conference 2020 Conference Agenda

Thursday, April 23, 2020

Pre-Conference Workshop Accessing Census Bureau Data for Grant Proposals: New Data Platform and Tools Andrew W. Hait, Economist, U.S. Census Bureau Tyson Weister, Program Analyst, U.S. Census Bureau Opening Ceremonies & Welcome: Amanda Day, SRGC Chair OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership BREAKOUT SESSIONS Workshop 2004: Workshop 2004:	TIME	ACTIVITY	LOCATION
Accessing Census Bureau Data for Grant Proposals: New Data Platform and Tools Andrew W. Hait, Economist, U.S. Census Bureau Tyson Weister, Program Analyst, U.S. Census Bureau Tyson Weister, Program Analyst, U.S. Census Bureau Opening Ceremonies & Welcome: Amanda Day, SRGC Chair OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group Group BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership BREAKOUT SESSIONS Workshop 2004:	7:00 am to 10:00 am	Registration & Check-In	
Andrew W. Hait, Economist, U.S. Census Bureau Tyson Weister, Program Analyst, U.S. Census Bureau 10:00 am to 10:10 am Opening Ceremonies & Welcome: Amanda Day, SRGC Chair 10:10 am to 11:30 am OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group 11:30 am to 12:30 pm LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:	7:30 am to 9:30 am	Pre-Conference Workshop	
Andrew W. Hait, Economist, U.S. Census Bureau Tyson Weister, Program Analyst, U.S. Census Bureau Opening Ceremonies & Welcome: Amanda Day, SRGC Chair OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group 11:30 am to 12:30 pm LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership BREAKOUT SESSIONS Workshop 2004:		Accessing Census Bureau Data for Grant Proposals: New Data	
Tyson Weister, Program Analyst, U.S. Census Bureau Opening Ceremonies & Welcome: Amanda Day, SRGC Chair OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership BREAKOUT SESSIONS Workshop 2004:		Platform and Tools	
Tyson Weister, Program Analyst, U.S. Census Bureau Opening Ceremonies & Welcome: Amanda Day, SRGC Chair OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership BREAKOUT SESSIONS Workshop 2004:			
10:00 am to 10:10 am Opening Ceremonies & Welcome: Amanda Day, SRGC Chair OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group 11:30 am to 12:30 pm LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberty Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership Break BREAKOUT SESSIONS Workshop 2004:			
Amanda Day, SRGC Chair OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group LUNCH sponsored by XYZ 12:30 pm to 1:45 pm BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership BREAKOUT SESSIONS Workshop 2004:			
OPENING KEYNOTE The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group 11:30 am to 12:30 pm LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership Break BREAKOUT SESSIONS Workshop 2004:	10:00 am to 10:10 am	1	
The Surprising Gift of Doubt Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group 11:30 am to 12:30 pm LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership Break BREAKOUT SESSIONS Workshop 2004:		Amanda Day, SRGC Chair	
Marc A. Pitman, Founder and Chief Guide, Concord Leadership Group LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership Break BREAKOUT SESSIONS Workshop 2004:	10:10 am to 11:30 am		
Group 11:30 am to 12:30 pm LUNCH sponsored by XYZ 12:30 pm to 1:45 pm BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:		The Surprising Gift of Doubt	
Group 11:30 am to 12:30 pm LUNCH sponsored by XYZ 12:30 pm to 1:45 pm BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:			
H1:30 am to 12:30 pm LUNCH sponsored by XYZ BREAKOUT SESSIONS Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership Break BREAKOUT SESSIONS Workshop 2004:		·	
Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:	11.00	·	
Workshop 2001: Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:	•		
Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:	12:30 pm to 1:45 pm	BREAKOUT SESSIONS	
Amanda Day, GPC, National Consultant & Trainer, dba Amanda Day Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:		Workshop 2001:	
Kimberly Hays de Muga, GPC We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership Break BREAKOUT SESSIONS Workshop 2004:		•	
We're Way Too Pretty for Prison & Other Ethical Dilemmas Workshop 2002: William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:			
William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:			
William David Gray, Grants Coordinator II, Greenville Technical College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:			
College To the Point - Mastering Precision in Applying for Grants Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break BREAKOUT SESSIONS Workshop 2004:		•	
Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership Break BREAKOUT SESSIONS Workshop 2004:		<u> </u>	
Workshop 2003: Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break 2:00 pm to 3:15 pm BREAKOUT SESSIONS Workshop 2004:		<u> </u>	
Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break 2:00 pm to 3:15 pm BREAKOUT SESSIONS Workshop 2004:		To the Point - Mastering Precision in Applying for Grants	
Jodi Pearl, GPC, Grants Development Specialist, Memorial Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break 2:00 pm to 3:15 pm BREAKOUT SESSIONS Workshop 2004:		Workshop 2003:	
Healthcare System Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break 2:00 pm to 3:15 pm BREAKOUT SESSIONS Workshop 2004:		<u> </u>	
Worth the Cost of Admission - A Look at the Professional Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break 2:00 pm to 3:15 pm BREAKOUT SESSIONS Workshop 2004:			
Development Opportunities Offered through Your GPA Membership 1:45 pm to 2:00 pm Break 2:00 pm to 3:15 pm BREAKOUT SESSIONS Workshop 2004:		·	
2:00 pm to 3:15 pm BREAKOUT SESSIONS Workshop 2004:		Development Opportunities Offered through Your GPA Membership	
Workshop 2004:	1:45 pm to 2:00 pm	Break	
	2:00 pm to 3:15 pm	BREAKOUT SESSIONS	
I O = 1 M (1-1		<u> </u>	
·		Gail Widner, Ph.D., GPC, Grant Coordinator, SC Department of	
Corrections			
Grammar Refresher		Grammar Kerresner	
Workshop 2005:		Workshop 2005:	
Brandi Rae Hicks, Founder and Professor, SERVE University		<u> </u>	
10 Things You Need to Start Your Grant Consulting Business			
10 Things Tou Hood to Start Tour Goridating Business		go rou rioda to clair rou. Crain Condaining Buomodo	

	Workshop 2006:	
	Barbara Vega, Grants Administration, Cross Catholic Outreach	
	Logic Models	
3:15 pm to 3:45 pm	Afternoon Snack Break sponsored by XYZ	
3:45 pm to 5:00 pm	BREAKOUT SESSIONS	
	Workshop 2007:	
	Jessica Hildebrand, Director of Foundation Relations, Family & Children's Place	
	Legendary Foundation Relations: Taming Monkeys, Bagging Elephants, and Finding Unicorns	
	Workshop 2008:	
	Donna Wilkens, Managing Senior Associate, Metis Associates Marilyn Zlotnik, Vice President for Strategy, Metis Associates How to Get a Perfect Score on Your Government Grant Evaluation Section	
	Workshop 2009:	
	Shavonn Richardson, Founder and Principal Grant Writer, Think and	
	Ink Grant Consulting	
	50 Shades of Gray (Areas) - Creating Clear and Drama Free	
	Contracts	
5:00 pm	END OF CONFERENCE WORKSHOP CONTENT	
5:15 pm	Social Outing	

Friday, April 24, 2020			
TIME	ACTIVITY	LOCATION	
8:00 am to 8:30 am	Registration & Check-In		
8:00 am to 8:30 am	Coffee		
8:30 am to 9:15 am	THEMED ROUNDTABLE DISCUSSIONS		
	Workshop 2010: Consulting Best Practices Facilitator:		
	Workshop 2011: Varying Approaches to Foundation Proposals Facilitator:		
	Workshop 2012: Book Lovers Facilitator:		
9:15 am to 9:30 am	Break		
9:30 am to 10:45 am	BREAKOUT SESSIONS		
	Workshop 2013: Rosi Stewart Urbine, GPC, CFRE, Grants Manager, Saint Thomas Health Statements, Stats, and Stories - How to Craft a Needs Assessment and Move a Funder's Heart		
	Workshop 2014: Steve M. Harrington, GPC, President, Harrington and Associates Federal Grants: Are you Ready?		

	Washahan 0045	
	Workshop 2015:	
	Meghann Adams, GPC, Grants Manager, Zoo Atlanta Demystifying the GPC: An Overview on Becoming Credentialed and	
	Maintaining the Credential	
10:45 am to 11:00 am	Break	
11:00 am to 12:15 pm	BREAKOUT SESSIONS	
'		
	Workshop 2016:	
	Sudie Alexander, Grants Development Manager, Charleston County	
	Sheriff's Office	
	Tips for a Better Budget for Grant Rock Stars	
	Workshop 2017:	
	Ericka Harney, CFRE, GPC, CAE, CVA, Consultant and Coach,	
	ErickaHarney.com	
	A MUST Do: Be a Grant Reviewer!	
	Workshop 2018:	
	Jane Arney, Director of Foundation and Corporate Relations, Atlanta	
	Mission	
	James Barrell, Manager of Partner Solutions, Atlanta Mission All the Right Moves: Create a successful grants plan by optimizing	
	your CRM using Moves Management	
12:15 pm to 1:00 pm	Lunch sponsored by XYZ	
1:00 pm to 2:15 pm	BREAKOUT SESSIONS	
1.00 pili to 2.10 pili	BREAROUT GESSIONS	
	Workshop 2019:	
	Johna Rodgers, GPC, Principal Consultant and National Trainer,	
	Johna Rodgers Consulting, LLC	
	Getting Unstuck: How to write (a grant) when you're stuck	
	Workshop 2020:	
	David Broussard, GPC, Group Vice-President, Grant Services,	
	DickersonBakker	
	Title	
	Ward above 0004	
	Workshop 2021:	
	Janifer Wheeler, The Joyful BadAss Whisperer, Wheelhouse Lifestyle Solutions	
	Take this Job and LOVE It! 5 Steps for Finding Your JOY Factor	
2:15 pm to 2:45 pm	Snack Break sponsored by XYZ	
2:45 pm to 3:15 pm	THEMED ROUNDTABLE DISCUSSIONS	
	Workshop 2022: Incorporating Tech in Your Grant Work Flow	
	Facilitator:	
	Washahan 2022, Managing Forestations in Very Office	
	Workshop 2023: Managing Expectations in Your Office	
	Facilitator:	
	Workshop 2024: Ethics	
	Facilitator:	
3:15 pm to 3:30 pm	Break	
3:30 pm to 4:45 pm	CLOSING SESSION (KEYNOTE OR PANEL)	
	Public-Private Partnership Panel	
	Facilitator:	
L		

	Panel Members:	
4:45 pm to 5:00 pm	Closing Ceremonies & Silent Auction Winners	