

# Southern Regional Grant Conference 2018

## Conference Agenda

Tuesday, April 17, 2018

TIME	ACTIVITY	LOCATION
10:30 am to 11:00 am	Registration & Check-In	Ballroom pre-function
11:00 am to 12:00 pm	Lunch	Ballroom pre-function
12:00 pm to 4:00 pm	<b>Pre-Conference Workshop</b> Gail Widner, Ph.D., GPC, Project Director, Carolina Consortium for Enterprise Learning <i>Instruction, Review, and Practice with Writing and Editing Grant Proposals (Foundation &amp; Federal)</i>	Redd Room

**Wednesday, April 18, 2018**

<b>TIME</b>	<b>ACTIVITY</b>	<b>LOCATION</b>
8:00 am to 9:00 am	Registration & Check-In	Ballroom pre-function
8:00 am to 9:00 am	Continental Breakfast	Ballroom pre-function
9:00 am to 9:10 am	<b>Opening Ceremonies &amp; Welcome:</b> Amanda Day, SRGC Chair	Ballroom I
9:10 am to 10:30 am	<p><b>GOVERNMENT PANEL:</b></p> <p>Moderator: Sylvia Redic, GPC, City Manager, City of Morrow</p> <p>Panelists:</p> <p>Tina Lilly, Grants Program Director, Georgia Council for the Arts</p> <p>Jeff McLeod, Loan Specialist, Rural Development, United States Department of Agriculture</p> <p>C. Dylan Nurse, Grants Manager &amp; Constituent Services Representative, Office of Congressman David Scott (GA-13)</p> <p>John VanBrunt, IV, EDFP, Region 3 Representative, Georgia Department of Community Affairs</p> <p><b>ALTERNATIVE WORKSHOP</b></p> <p>Brandi Rae Hicks, Founder &amp; Professor, Serve University (SERVE-U)</p> <p><i>10 Things You Need to Start Your Consulting Business</i></p>	<p>Ballroom I</p> <p>Redd Room</p>
10:30 am to 10:45 am	Break	Ballroom pre-function
10:45 am to 12:00 pm	<p><b>BREAKOUT SESSIONS</b></p> <p><b>Workshop 1801:</b> Wynona Raby, Attorney, Provisions Educational Company <i>Compliance: Are You In or Out?</i></p> <p><b>Workshop 1802:</b> Amanda Day, GPC, Grant Consultant &amp; Trainer, Grant Writing USA <i>Turns Out Stephen King is a Grant Writing Tipster</i></p> <p><b>Workshop 1803:</b> Jan Heidrich-Rice, GPC, Development Director, Cobb &amp; Douglas Public Health <i>Increasing Board Engagement: Is That My Job, Too?</i></p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Rather Room</p>

12:00 pm to 1:00 pm	Lunch sponsored by Dickerson, Bakker & Associates	Ballroom pre-function
1:00 pm to 1:45 pm	<p><b>THEMED ROUND TABLE DISCUSSIONS</b></p> <p><b>Workshop 1811:</b> Grant Research Facilitator: Angelia Johnson, Grant Coordinator, Forsyth County</p> <p><b>Workshop 1812:</b> Grant Writing Facilitator: Tina Jones, Director of Development, Kidz2leaders</p> <p><b>Workshop 1813:</b> Grant Management Facilitator: Jane Arney, Manager, Foundation &amp; Corporate Grants, CHRIS180</p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Rather Room</p>
1:45 pm to 2:00 pm	Break	Ballroom pre-function
2:00 pm to 3:15 pm	<p><b>BREAKOUT SESSIONS</b></p> <p><b>Workshop 1821:</b> Gail Widner, Ph.D., GPC, Project Director, Carolina Consortium for Enterprise Learning <i>Logic Models for the Logic Challenged</i></p> <p><b>Workshop 1822:</b> Angela Ash, Grants Administrator, Fulton County Government <i>Are You Ready? Audit Preparedness Under the Uniform Guidance</i></p> <p><b>Workshop 1823:</b> Meghann Adams, GPC, Grants Manager, Zoo Atlanta Nancy Smallwood, GPC, Grant Manager, Hall County <i>The Magic Behind Those Three Letters: How to Become a Grant Professional Certified (GPC)</i></p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Rather Room</p>
3:15 pm to 3:45 pm	Snack Break sponsored by City of Morrow	Ballroom pre-function
3:45 pm to 5:00 pm	<p><b>BREAKOUT SESSIONS</b></p> <p><b>Workshop 1831:</b> David Broussard, GPC, Vice President, Grant Services Team Lead, Dickerson, Bakker &amp; Associates <i>Prospect Research and Grants – How to find and engage new funders</i></p> <p><b>Workshop 1832:</b> Brandi Rae Hicks, Founder &amp; Professor, Serve University (SERVE-U) <i>3 Great Things My Mentor Taught Me</i></p> <p><b>Workshop 1833:</b> Simone Danielson, Education Research &amp; Evaluation Specialist, Georgia Department of Education <i>Understanding the Request for Proposal (RFP) Process for the 21<sup>st</sup> CCLC Grants in Georgia</i></p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Rather Room</p>
5:00 pm	END OF CONFERENCE WORKSHOP CONTENT	

5:15 pm	Evening Cocktails & Dinner Outing – Visit Check-in Desk for Signup and Details	Olive Garden
---------	--	--------------

**Thursday, April 19, 2018**

<b>TIME</b>	<b>ACTIVITY</b>	<b>LOCATION</b>
8:00 am to 8:30 am	Registration & Check-In	Ballroom pre-function
8:00 am to 8:30 am	Continental Breakfast	Ballroom pre-function
8:30 am to 9:45 am	<p><b>BREAKOUT SESSIONS</b></p> <p><b>Workshop 1841:</b> Samantha Bishop, Academic Affairs Credentialing &amp; Grants Assistant, Georgia Northwestern Technical College David Broussard, GPC, Vice President, Grant Services Team Lead, Dickerson, Bakker &amp; Associates Pat Duboise, GPC, Director of Grants, Mercy Care Foundation Ericka Harney, CAE, CFRE, GPC, CVA, Consultant, ErickaHarney.com Kimberly Hays de Muga, GPC, Development Director, The Frazer Center Jo-ann Lawrence, GPC, Director of Grants, Ascension Nonprofit Development Sylvia Redic, GPC, City Manager, City of Morrow Skye Thompson, Foundation Relations Manager, Atlanta Community Food Bank <i>IGNITE the Grant Profession</i></p> <p><b>Workshop 1842:</b> Jessica Luetzow, Director of Foundation Relations, Family &amp; Child's Place <i>"Jazz Hands Wrote this Grant": The Art of Crafting a Successful Foundation Grant</i></p> <p><b>Workshop 1843:</b> Betty Barnard, Co-President, Resurgens Impact Consulting <i>On Your Own – Consulting, Contracting, and Coaching</i></p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Rather Room</p>
9:45 am to 10:00 am	Break	Ballroom pre-function
10:00 am to 11:15 am	<p><b>BREAKOUT SESSIONS</b></p> <p><b>Workshop 1851:</b> Kimberly Hays de Muga, GPC, Development Director, The Frazer Center <i>The "C" Word! Or How I Learned to Love Collaboration</i></p> <p><b>Workshop 1852:</b> Ericka Harney, CAE, CFRE, GPC, CVA, Consultant, ErickaHarney.com <i>Embrace Savviness! Soft Skills Are Out, Being Savvy Is In!</i></p> <p><b>Workshop 1853:</b> Shavonn Richardson, Founder &amp; Principal Grant Writer, Think and Ink Grant Consulting</p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Rather Room</p>

	<i>Freelance, Inc. – 10 Marketing Hacks for Grant Consultants</i>	
11:15 am to 11:30 am	Break	Ballroom pre-function

DRAFT as of 3-22-18

11:30 am to 12:15 pm	<p><b>THEMED ROUND TABLE DISCUSSIONS</b></p> <p><b>Workshop 1861:</b> Government Facilitator: Charles Alford, Grants Specialist, City of Roswell</p> <p><b>Workshop 1862:</b> Nonprofit Facilitator: Pat Sheppard, Grants Manager, Partnership Against Domestic Violence</p> <p><b>Workshop 1863:</b> Consultant Facilitator: Deb Cook, Founder and Chief Consultant, The Grant Science Lab</p> <p><b>Workshop 1864:</b> Education Facilitator: Samantha Bishop, Academic Affairs Credentialing &amp; Grant Coordinator, Georgia Northwestern Technical College</p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Griffith Room</p> <p>Rather Room</p>
12:15 pm to 1:00 pm	Lunch	Ballroom pre-function
1:00 pm to 2:15 pm	<p><b>BREAKOUT SESSIONS</b></p> <p><b>Workshop 1871:</b> Maria Azuri, Director, Foundation Center <i>Design Methodology for Grant Writing Success</i></p> <p><b>Workshop 1872:</b> Pat Duboise, GPC, Director of Grants, Mercy Care Foundation Jo-ann Lawrence, GPC, Director of Grants, Ascension Nonprofit Development <i>How to Keep the Fire Burning When You've Been at the Grants Game for a While</i></p> <p><b>Workshop 1873:</b> Ericka Harney, CAE, CFRE, GPC, CVA, Consultant, ErickaHarney.com <i>Vision Boards – A Creative Inspiration for Your Future</i></p>	<p>Ballroom I</p> <p>Redd Room</p> <p>Rather Room</p>
2:15 pm to 2:30 pm	Snack Break sponsored by The Grant Science Lab	Ballroom pre-function
2:30 pm to 4:00 pm	<p><b>FOUNDATION/CORPORATE FUNDERS PANEL:</b> Moderator: Kimberly Hays de Muga, GPC, Development Director, The Frazer Center</p> <p>Panelists: B Beth Jarrad, Grants Administrator, J. Bulow Campbell Foundation</p> <p>Ericka Newsome, Executive Director, Atlanta Braves Foundation</p> <p>Lita Pardi, Director, Resource Development, Community Foundation for Greater Atlanta</p> <p>Emily B. Patteson, Vice President, SunTrust Foundations &amp; Endowments Specialty Practice</p> <p>Mary Spanburgh, Manager, Community Benefit, Kaiser Permanente</p>	Ballroom I
4:00 pm to 4:15 pm	Closing Ceremonies & Silent Auction Winners	Ballroom I

DRAFT as of 3-22-18